

2014 ANNUAL REPORT

About the MHCA

Founded in 1943, The Manitoba Heavy Construction Association (MHCA) is the recognized voice of the heavy construction industry in Manitoba. Guided by our vision and mandate, we promote sustainable municipal infrastructure development, sustained investment in core infrastructure, and seamless, multi-modal transportation systems. The MHCA also runs two core, provincially delivered safety programs: WORKSAFELY™ and WORKFORCE.

Our Vision

The recognized voice of the heavy construction industry in Manitoba, promoting sustainable investment in core infrastructure to support economic growth benefiting our province and country in a manner consistent with broad public interest.

Our Mission

As the representative voice of the heavy construction industry in Manitoba the MHCA will:

- Strategically engage stakeholders to promote economic growth enabled by broad infrastructure investment strategies;
- Advocate progressive legislative and regulatory reform enabling industry growth;
- Facilitate access to comprehensive safety, innovative vocational and related education;
- Provide services to support industry growth; and
- Advance positions consistent with public interest.

For more information about the MHCA, please contact us:

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MHCATM
MANITOBA HEAVY CONSTRUCTION ASSOCIATION

2014 ANNUAL REPORT

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Executive Committee

MHCA Board Chair

Henry Borger, M.Sc., MBA
Borland Construction Inc.

MHCA President

Chris Lorenc, B.A., LL.B.

Vice Chair

Derek Walker, P.Eng., G.S.C.
Mulder Construction &
Materials Ltd.

MHCA Secretary/Treasurer

Greg Orbanski
Tri-Line Construction Ltd.

MHCA Immediate Past Chair

Robert Reidy, P.Eng.
Taillieu Construction Ltd.

At Large

Barry Arnason
Arnason Industries Ltd.

At Large

Nicole Chabot, G.S.C.
L. Chabot Enterprises Ltd.

At Large

Jack Meseyton, G.S.C.
E.F Moon Construction Ltd.

Committee Chairs

Education, Training & Gold Seal

Nicole Chabot, G.S.C. - L. Chabot
Enterprises Ltd.

Equipment Rental Rates

Greg Orbanski - Tri-Line
Construction Ltd.

Aggregate Producers

James Kaskiw - Lehigh Inland
Group of Companies

Winnipeg

Derek Walker, P.Eng., G.S.C. -
Mulder Construction & Materials
Ltd.

Highways

Jack Meseyton, G.S.C.
- E.F Moon Construction Ltd.

Northern Affairs

Pat Turner - E.T. Trucking

Events

Mickey Stanley
- Toromont CAT

WORKSAFELY™

Barry Arnason
- Arnason Industries Ltd.

Membership

Brent Pooles
- WD Valve Boxes Ltd.

Directors at Large

Warren Sigfusson, P. Eng
- Sigfusson Northern Ltd.

Calvin Edie, G.S.C.

- Edie Construction

Ron Duncan

- Tri-Core Projects Manitoba Ltd.

Peter Paulic

- Smook Contractors Ltd.

Henry Borger, M.Sc, MBA Chair, Manitoba Heavy Construction Association (2014)

Henry Borger is President
of Borland Construction Inc.
and is the current Chair of the
Manitoba Heavy Construction
Association (MHCA).

Prior to assuming role as Chair
in 2012, Henry has since 2005
served as member of the
MHCA Board, its Executive
Committee as member,
Treasurer, Chair of the MHCA
Winnipeg Committee and
Vice-Chair.

Henry has a Bachelor of
Science degree in Mechanical
Engineering from Worcester
Polytechnic Institute, a Master
of Science in Aerospace and
Astronautics from Stanford
University, and a Masters
of Business Administration
from the Kellogg School of
Management.

Henry worked as an aerospace
engineer for several years with
CAE Aviation and Bombardier
Aerospace.



After completing his MCA
in 2002, Henry returned
to Winnipeg to work with
Ladco Company Limited, his
family's business and Borland
Construction Inc.'s parent firm.

Henry worked on various
real estate investment and
development projects at
Ladco until 2005, when
he took on the lead role
as President at Borland
Construction Inc. 

2014 MHCA Board of Directors



From left to right: Greg Orbanski, Derek Walker, Peter Paulic, Bob Reidy, Ron Duncan, Chris Lorenc, Henry Borger, James Kaskiw, Mickey Stanley, Brent Pooles, Cal Edie, Jack Meseyton, Barry Arnason

Year in Review 2014

MHCA encouraged municipal and provincial governments to adopt a Four Point Municipal Infrastructure Investment Strategy to begin incrementally addressing Manitoba's roughly \$14 billion infrastructure investment deficit.

Municipal and provincial governments should:

First ...Adopt six organizing principles to underpin steps going forward. They are:

- A permanent infrastructure investment plan unlike our 'permanent' investment in healthcare, education, and public safety. Infrastructure investment is our economic and social healthcare program.
- **Focus on economic growth** investments as a matter of first priority, without ignoring key assets that already enable or support economic activity but require upgrading.
- **Innovation** - embrace it in design, construction, maintenance and rehabilitation so that it becomes part of the design challenge (and opportunity) landscape, to stretch the service life and reduce life cycle maintenance costs of our infrastructure investments.
- **Harness partnerships** with the private sector to benefit by its product development and service delivery skills; the engine of innovation, growth, jobs, prosperity and taxes to government.
- **Transparently dedicate revenues stream** preferably growth taxes to these purposes. Existing municipal revenues streams, even coupled with efficiency gains, are inadequate to the tasks at hand.
- **Ensure mandatory periodic transparent public reviews**, to account for expenditures, enabling experience based adjustment for the future, providing the public security and ensuring public sector investment purpose, discipline, transparency and accountability.

Second ...Implement the 2011 Infrastructure Funding Council (IFC) Report recommendations in those areas within municipal government competence. The IFC effort chaired by our president, written for Winnipeg and the Association of Manitoba Municipalities (AMM), continues to be current and relevant to decisions municipalities should be making.

Third ...Build upon the '*Dedicated Regional and Residential Streets Reserve Accounts*' strategy adopted by Winnipeg City Council. These reflect the principles of transparently dedicated revenue streams with which to begin incrementally addressing the almost \$8 billion infrastructure investment deficit facing Winnipeg.

Fourth ...Given the inadequate access to revenue streams for municipalities with which to address the infrastructure deficit, petition the Premier of Manitoba to strike the task force recommended in the IFC Report. Its mandate would be to review the fiscal sharing arrangements between municipalities and the province and recommend a balanced and responsibly shared Manitoba Municipal Infrastructure Funding Agreement.

MHCA's advancement of the adoption of the Municipal Infrastructure Investment Plan is guided by the MHCA Vision Statement:

*The recognized voice of the heavy construction industry in Manitoba,
promoting sustainable investment in core infrastructure
to support economic growth benefiting our province,
and country in a manner consistent with the broad public interest*

The MHCA underwent a process to create an Annual and Three Year Strategic Plan in late 2013 and early 2014.

The **Annual and Three Year Strategic Plan** was subsequently adopted by the MHCA Board of Directors in April 2014.

The MHCA **Annual and Three Year Strategic Plan** identified seven strategic priorities, as outlined below:

MHCA Strategic Priorities

- 1) Governance**
- 2) Corporate Social Responsibility**
- 3) Presence, Profile and Impact**
- 4) Advocacy**
- 5) WORKSAFELY™, Education and Training Excellence**
- 6) Membership Growth**
- 7) Fiscal & Organizational Accountability**

1) Governance

The goal within the MHCA's **Annual and Three Year Strategic Plan**:

That the MHCA Board & Executive continue to deliver responsible, accountable governance of the Association

Measures of Success:

- »» There is an interest in participating on the MHCA Board of Directors
- »» MHCA protects and defends the imperatives of independence and non-partisan political perspectives
- »» MHCA is principle-based in discussions



2) Corporate Social Responsibility (CSR)

The goal within the MHCA's **Annual and Three Year Strategic Plan**:

MHCA be seen and recognized as CSR leader

Measures of Success:

- »» MHCA is actively involved in big issues
- »» MHCA is actively involved in engaging with Canada's Aboriginal community
- »» MHCA offers Expo North as a means for education and training in Manitoba's north:
 - EXPO North has successfully demonstrated the potential to change lives for the better
 - EXPO North delivered strong participation numbers, and maintains anticipation by stakeholder communities
 - EXPO North demonstrates a tangible career path in the heavy construction sector
 - EXPO North shows an emerging partnership of MITT, MHCA, MCSC
- »» MHCA President is Chair, **SAFE Roads Committee**
 - SAFE Roads Committee successfully launched its spring 2014 public awareness campaign and introduced a new, winter 2014 public awareness campaign by participating in the annual Santa Claus Parade.
 - The SAFE Roads Committee, for over nine years, have teamed up as safety partners to launch the annual spring and a new winter SAFE Roads campaign aimed at raising awareness of the safety of road and construction workers.





SAFE Roads is a joint safety effort between the following community stakeholders:

- City of Winnipeg Public Works
- City of Brandon
- Construction Safety Association of Manitoba (CSAM)
- Heavy Equipment and Aggregate Truckers (HEAT)
- Manitoba Government Employees Union (MGEU)
- Manitoba Hydro
- Manitoba Infrastructure and Transportation (MIT)
- Manitoba Public Insurance (MPI)
- Office of the Fire Commissioner (OFC)
- Winnipeg Fire & Paramedics Service (WFPS)
- Winnipeg Police Service (WPS)
- SAFE Work Manitoba
- WORKSAFELY™ and MHCA (WS & MHCA)



3) Presence, Profile, Impact

The goal within the MHCA's **Annual and Three Year Strategic Plan**:

The MHCA serves as a recognized, responsible, respected voice on public policy and infrastructure

Measures of Success:

- MHCA is actively supporting the growth and development of CentrePort Canada, Canada's first inland port, as an engine of economic growth benefiting the capital region and Manitoba's global economic trade and transportation profile
- MHCA supports the influence of regional and national infrastructure policies through its proactive participation with the Western Canada Roadbuilders & Heavy Construction Association (WCR&HCA) and the Canadian Construction Association (CCA)
- MHCA shared breaking news of the new wastewater and water extension decisions to CentrePort Canada lands achieved at its November 2013 Annual Meeting and Awards Breakfast, and saw the tenders let and awarded
- MHCA has successfully advocated infrastructure investment strategies with key stakeholders including: the Association of Manitoba Municipalities, the Manitoba Business Council
 - MHCA enhanced its relationships with the Manitoba Chambers of Commerce (MHCA President delivered keynote speaker address, and served as sponsor of MCC Government of Manitoba Deputy Ministers dinner), and the Winnipeg Chambers of Commerce (continued sponsorship of the BOLD Radio program, sponsor of WCC 2014 Winnipeg Mayoralty Forum and MHCA President chaired its Trade & Transportation Committee)

- » MHCA is sought for advice on policy by all three parties represented in the Manitoba legislature
- » MHCA continues to promote the MHCA Municipal Infrastructure Funding Strategy
- » MHCA President was named Chair of a new, government of Manitoba Infrastructure Innovations Council (IIC).
 - The mandate of the IIC is to apply all aspects of innovation related to core infrastructure design, construction, rehabilitation and program management
 - Manitoba government adopted the MHCA's suggested innovation council
- » MHCA continues to expand its marketing and communications footprint through our *Heavy News Weekly*, Quarterly Magazine - the *Groundbreaker*, *Equipment Rental Rates & Membership Directory*, social media platforms Twitter, Facebook, YouTube and other related media outlets to grow our profile and presence ensuring our views are distributed, read and heard by our target audiences
- » MHCA President was named chair of the province of Manitoba's Capital Region Transportation Master Plan Task Force.
 - The mandate of the Capital Region Transportation Master Plan Task Force is to assist coordinating implementation of its transportation investment recommendations
- » MHCA continues to play a leading and influential role at the Canadian Construction Association (CCA), specifically on the Civil Infrastructure Council (CIC), the Business Marketing & Development Committee (BMDC) and the Industry Advocacy & Regulatory Affairs (IARA) Committee.
 - In addition, MHCA Chairman Henry Borger serves as Vice-Chair of the CIC
 - MHCA has three association representative on the CCA Board:
 - Henry Borger
 - Bob Reidy
 - Derek Walker
 - Barry Brown continues to serve at large on the CCA Board and chairs the National Gold Seal Committee
- » MHCA initiated & oversaw Canada West Foundation Trade & Infrastructure and Mowat Centre for Policy Municipal/Provincial/Federal trade investment harmonization report
- » MHCA oversees the quality delivery of a provincial safety program - WORKSAFELY™ - striving to make positive progress in reducing the number of worksite accidents
- » MHCA is a leading and collaborative voice of the Western Canada Roadbuilders & Heavy Construction Association (WCR&HCA). The WCR & HCA recently developed new vision statement and website, assisting in western priorities being address at the national forum
- » MHCA's *six principles* reflected in adoption by provincial, city of Winnipeg/Brandon candidates
- » MHCA continues to provide 'Groundbreaking' presence, profile and impact, and that the MHCA continues to expand, be recognized and respected
- » MHCA President Chairs the heavy construction industry Chief Operating Officers Council
- » MHCA's Vision statement is appearing in polls, government messaging
- » MHCA's key message – the overall importance of infrastructure – is reflected in public opinion polling
- » MHCA President continues to serve numerous media outlets as the SME (subject matter expert), relating to infrastructure, budget spending, tendering, procurement, EXPO and training, and CORE construction spending as a quality method to improve trade and transportation, facilitate economic growth
- » MHCA's President delivered three 'Infrastructure is the top priority', op-eds during the 2014 Manitoba Municipal election



4) Advocacy

The goal within the MHCA's **Annual and Three Year Strategic Plan**:

That the MHCA continues to shape attitudes in support of its vision statement:

The recognized voice of the heavy construction industry in Manitoba, promoting sustainable investment in core infrastructure to support economic growth benefiting our province, and country in a manner consistent with the broad public interest

Measures of Success

- The City of Winnipeg's 1% + 1% dedicated infrastructure funding injects significantly more into Winnipeg's regional and residential street system – these are the largest programs in the City of Winnipeg's history
- MHCA promoted renewed fiscal arrangements between municipal and provincial governments
 - In 2014, the province of Manitoba's Infrastructure and Transportation Annual Report showed a 16% increase over previous year, yielding a \$5.5 billion five year program - *largest in provincial history*
- Manitoba's Manitoba Infrastructure and Transportation released its fall tender schedule before the end of October 2014 - recorded its earliest ever for such a release
- MHCA's advance discussion on matters of the public's interest, including but not limited to:
 - Tendering and procurement
 - Business matters that tie into transparency principles
 - Deliver credible education and training to a diverse sector and workforce
- MHCA advocated for the adoption of PST revenue for core infrastructure investments
- The Government of Manitoba has essentially embraced the MHCA's *six organizing principles*:
 - 1) permanent program
 - 2) focused on growing economy
 - 3) innovation
 - 4) partnership with private sector
 - 5) dedicated revenue stream, and
 - 6) annual review
- That business partners and municipal partners accept what MHCA has been suggesting regarding infrastructure
- MHCA's investigation of a WORKSAFELY™ program paperless and electronic certification program
- MHCA's is sought at the table of Provincial and civic governments during press conferences and events
- MHCA is recognized by Government as providing clear and consistent positions
- MHCA's 2014 public awareness campaign fixmyinfrastructure.com website and campaign helped shape 2014 Manitoba Municipal civic election discussion around the importance of investing in core infrastructure
 - Infrastructure was number one priority for public across Manitoba



5) Membership

The goal within the MHCA's **Annual and Three Year Strategic Plan**:

That the MHCA provide sincere member satisfaction, and that the MHCA continue to pursue sustained membership, recruitment and growth

Measures of Success

- MHCA continues to provide networking opportunities to members through our active task oriented committees and mix 'n mingle events including:

 - Breakfast with Leaders series,
 - Annual MHCA Curling Bonspiel,
 - MHCA Spring Mixer,
 - Annual Golf Classic, and the
 - Awards Breakfast & Annual General Meeting and Chairman's Gala.
- MHCA's growing membership base through solid, demonstrated value for members

 - MHCA Membership continues strong growth with just under 400 members making it second largest heavy construction association in western Canada, making the MHCA the third largest association in Canada after Alberta
- MHCA created a new, action oriented membership brochure

 - Many proud MHCA members have displayed our new brochure on their front desks, recognizing active participation in membership recruitment is better for the whole sector
- MHCA offers events where attendance continues to climb:

 - MHCA Annual Golf Classic tournament sold out in 23 hours!
 - New EXPO product and member support (financial) to it (North/South)
 - Members see value in being invited to participate, recognizing MHCA's capacity to influence
- MHCA continues to successfully engage with multiple sponsors, exhibitors, guests and delegates
- 2014 MHCA Golf Classic sponsorship was a sellout (increase from past)
- MHCA respectfully manages engagement with members





Year in Review: MEMBERSHIP & EVENTS

The goal within the MHCA's **Annual and Three Year Strategic Plan:**

That the MHCA provide sincere member satisfaction, and that the MHCA continue to pursue sustained membership, recruitment and growth

MEMBERSHIP: continuing to grow
MHCA has been taking on a more diverse approach with its membership base this year. A new membership brochure has been designed and now distributed by MHCA staff. Various member companies have also graciously agreed to display and promote the brochure within their networks. MHCA will also be creating a membership survey to rate how its current members are enjoying the membership and determine what areas can be improved.

And to summarize the year, 35 new companies have joined MHCA's membership and over 70 COR™ (non-member) companies are being approached to discuss the many benefits that will come with becoming a COR™ certified member with MHCA.

EVENTS: bigger and better than ever
Each year, MHCA hosts an assortment of soirees that support the association, its members and stakeholders, while providing as a valuable resource for members to connect with other members, purchasers, policy-makers and stakeholders in the heavy construction industry.

These events have grown in popularity, attendance, and value – resulting in hundreds of participants/attendees and sold out sponsorship spots and ticket sales. In turn, these events have raised revenue for MHCA as well placed the association's profile, presence and impact in the limelight – all while providing our membership an opportunity to network in a relaxed, fun environment.

Looking back on the year, these events would neither be possible nor successful without the ongoing support of our sponsors, stakeholders and members and we are truly grateful for their efforts and all we've accomplished.

MHCA Awards Breakfast, Annual General Meeting & Chairman's Gala 2013

The Manitoba Heavy Construction Association's 2013 Awards Breakfast and Annual General Meeting celebrated the association's 70th anniversary with a tribute to all past chairs on the cover of the Q3 2013 issue of Groundbreaker.

The Awards Breakfast event was led by Keynote speaker, former Winnipeg Mayor Sam Katz, and award presenter, The Honourable Steve Ashton, Manitoba Infrastructure and Transportation.

2013 MHCA Membership Award winners

10 years:

Al Meisner Ltd.
 Bayview Construction Ltd.
 C&B Stirling Enterprises Ltd.
 C&C Construction Co. Ltd.
 Environmental Management Technologies Inc.
 Fanset Construction Co. Ltd.
 Froese Bros. Construction
 Kal Tire
 Pfund Trucking
 Rental Experts Inc.
 Rocky Road Recycling Ltd.
 Tri-Wave Construction
 Wurtz Bros Ltd.

40 years:

Building Products & Concrete Supply LP
 Diamond Construction & Gravel
 E.F. Moon Construction Ltd.

50 years:

Borland Construction Inc.

Gold Seal Award winner

Kevin Harbottle, G.S.C.

Manitoba Infrastructure & Transportation Award winners

GRADING: Tri-Wave Construction Ltd.
 PTH 110: Assiniboine River to PTH 1

MAJOR STRUCTURES: PCL Constructors Canada Inc. Bridge Replacement over Assiniboine River on PTH 1 (WB) east of Portage la Prairie

MINOR STRUCTURES: MD Steele Construction Ltd. Triple Cell R.B. Box Culvert: Codner Drain on PTH 2 near Starbuck

PAVING: Mulder Construction & Materials Ltd.
 PTH 1 (WB): 1.0 KM West of PTH 16 to West JCT of PTH 1A

SPECIAL PROJECTS: Russell Redi-Mix. Grade Restoration and Subsurface Drainage
 PTH 83: 1.1 KM North of PR 366

URBAN WORKS: Zenith Paving
 PR 610 (Richmond Ave. at 17th Street East)



Annual *Manitoba Infrastructure & Transportation Awards* were awarded for outstanding projects in areas, including Grading, Paving, Urban Works, Special Projects and Minor Structures.

Annual *Membership Awards* were handed out to 17 long-standing member companies for their membership and dedication to the Association; and one individual, Kevin Harbottle, G.S.C., was awarded their *Gold Seal Certificate* for his completion in professional development, training, and practical experiences in the heavy construction industry.

38 new member companies were also announced and recognized for joining our ever-growing association.

That evening, over 700 people attended the Annual Chairman's Gala at the RBC Convention Centre. The 2013 theme was *MHCA Gala of our Stars*, which paid tribute to the association's past chairs in honour of its 70th anniversary.



Heavy Santa event

MHCA's Heavy Santa visited David Livingstone School. Over \$3,900 was raised from the gaming tables at the Chairman's Gala, Curling 50/50 tickets, and Spring Mixer's Silent Auction. The monies raised were used to purchase presents; two iPad Minis with accessories (for the school); and 115 students enjoyed a pizza lunch, served with goodie bags filled with oranges, candy, juice and bags of chips.

The students were welcomed by MHCA staff and consummated the event by singing Christmas carols before Heavy Santa arrived.

MHCA Curling Bonspiel - January 2014

MHCA is proud to announce that its annual Curling Bonspiel event was a great success! On January 23, 2014, 28 teams participated in the bonspiel at the Heather Curling Club and were cheered on by staff and additional members, who joined us for lunch and supported the event. And in preparation of next year's event, we're planning on incorporating more activities and contests into the day that cater to all the non-curlers out there who plan on attending.

Breakfast with the Leaders Series

MHCA's Breakfast with the Leaders series invited guests to have a hot breakfast with all three provincial political leaders, which included a keynote presentation, followed by a valuable Q&A session for members and invited guests. In February, Liberal Lead Rani Bokhari was featured and presented to over 30 guests; in March, PC Leader Brian Pallister presented to over 70 guests; and in April, Premier Greg Selinger presented to over 80 guests. This three-month series was sponsored by Aon Reed Stenhouse and was hosted at the Victoria Inn & Conference Centre in Winnipeg, MB.

EXPO North – February 2014

MHCA held its first annual Heavy Construction Expo North, which took place in Thompson, MB, from February 25 to 27, 2014. Just under 200 students attended the three-day conference, which offered over 70 hands-on, interactive workshops in safety and professional development. Classes were primarily held at the Thompson Regional Community Centre and with additional space being provided at Vale and the Office of the Fire Commissioner. Meanwhile, 24 exhibitors attended two days of EXPO North to provide networking opportunities for students and promote potential career paths and services within the heavy construction industry.

EXPO South – March 2014

MHCA held its third annual Heavy Construction Expo South, which took place in Winnipeg, MB, from April 7 to 9, 2014. Close to 400 students attended the three-day conference, held at the Victoria Inn & Conference Centre, which offered 58 hands-on, interactive workshops in safety and professional development. 33 exhibitors attended two days of EXPO South to provide networking opportunities for students and promote services within the heavy construction industry.

Spring Mixer – June 2014

MHCA hosted its annual Spring Mixer on June 11, 2014, at the Assiniboia Downs. Throughout the evening, guests networked, feasted on a full course dinner, and enjoyed the start of the horse race season! With 428 guests in attendance, and a sold out sponsorship presence, it's evident that this year's event was a great success with the generous support of the Association's members and sponsors.

Annual Golf Classic

The MHCA Golf Classic keeps getting better year after year! Recognized as one of the largest corporate golf tournaments in Manitoba, the MHCA Golf Classic must be held between two golf courses, The Pine Ridge and Elmhurst Golf, to accommodate all the teams! In total, 319 golfers participated in the tournament; additional members joined us afterwards for the full-course dinner and prize presentation. Throughout the tournament, there were 20 contests available to the players on each golf course. Meanwhile, all areas of sponsorship sold out with an additional dinner sponsor for this year.





Year in Review: WORKSAFELY™, EDUCATION & TRAINING

The goal within the MHCA's **Annual and Three Year Strategic Plan:**

That the MHCA deliver the WORKSAFELY™ program, offering province wide Education and Training Excellence, and serve as the "Go to" training source, and ensure growth in the number of COR™ certified companies, organizations and bodies in Manitoba

It has been an extremely busy and productive year for our WORKSAFELY™ Program. The WORKSAFELY™ Program continues to help contractors develop a safer and healthier heavy construction industry in Manitoba.

Developed and delivered by our talented team of safety advisors, our training and education programs and safety services, including COR™ certification, helped reduce and eliminate workplace injuries and incidents from occurring.

This year, WORKSAFELY™ increased the visibility and presence of our program by ensuring our program resources provided the right compliment of regional Safety Advisors, Quality Control Auditors, Instructors, Marketing and Education program development services staff - the team.

These resources, with their specific roles and responsibilities, helped WORKSAFELY™ broaden support to COR™ certified companies, assist newly registered companies achieve COR™, and to promote and educate new firms of the safety merits.



COR™ Certification for the Heavy Construction Industry

The number of companies that have become COR™ Certified in 2014 is commendable. The growth in certifications is a reflection of the quality of the WORKSAFELY™ Program and the quality services and resources the program offers our industry.

The program relies on external auditors and in-house WORKSAFELY™ auditors and advisors to ensure companies receive the highest quality customer service and comprehensive audit experience in their journey to become COR™ certified. Safety Advisors this year received and reviewed 100 external audits and numerous internal annual audits submitted by companies to maintain their COR™ in Good Standing.

Further, there are 207 companies registered to become COR™ Certified through the WORKSAFELY™ Program. 109 of these companies are within the 407/408 WCB rate code, and further 98 companies are outside this rate code. Companies are recognizing the benefits COR™ Certification has; those being enhanced safety performance, increased safety compliance, reduced WCB claim costs and increased opportunity to bid on projects.

Customized Safety Manuals

The WORKSAFELY™ Program offers customized safety manuals. The safety manual is designed for the needs of companies who are becoming COR™ Certified. WORKSAFELY™ staff work closely with companies to customize the manual to fit the specific needs of the company who will receive the manual.

Additionally, the WORKSAFELY™ Team will spend time helping companies maintain their COR™ in good standing through audit reviews, site visits, and safety program manual developments. This year over 80 companies acquired customized safety and health manuals from the WORKSAFELY™ Program.

WORKSAFELY™ Safety Training and Safety Awareness Campaigns

Under our "Construction Safety Excellence" trademark, we offer the most current and highest standard of training and certification processes available for our valuable clients. This year, as with previous years, employers committed to enhance employee knowledge and awareness through enrolling their staff in our safety training and education courses. To date, we have delivered 121 courses and trained 1500 employees and managers throughout the province. In addition, WORKSAFELY™ instructors and trainers delivered course materials at the Heavy Construction EXPO North and South and at the West Man Conference held in Brandon.

WORKSAFELY™ was able to customize training and education courses to meet the needs of our COR™ Contractors and take training on-site to ensure the contractors needs were met.

Additionally, to help bring awareness and injury prevention to our members, the WORKSAFELY™ team developed and distributed technical safety bulletins, Safety Education Talks and new revised training materials and education courses.

Manitoba Heavy Construction EXPO's - North & South – Expanding WORKSAFELY™ educating & training

This year MHCA held two successful education conferences. EXPO North was held in the City of Thompson in February and our EXPO South was held in Winnipeg at the Victoria Inn in April.

EXPO South offered 70 plus quality education sessions, with 400 people attending. EXPO North offered 50 quality education courses, with 198 people attending. Both EXPO's provided those who attended an excellent opportunity to network, visit career and exhibitor booths to learn more about the high standard of products and services offered to the association by its supplier members.

Both EXPOs allow professionals to obtain maintenance certification points for Gold Seal, Construction Safety Officer, and for Canadian Registered Safety Professional designations.



EXPO successes are in large part due to the dedication and hard work of the MHCA EXPO steering committee, the MHCA Education, Training and Gold Seal Committee, and the MHCA EXPO North Stakeholders Committee.

The MHCA Steering Committee are hard at work to bring even larger and more exciting value add training and education programs together for both of the 2015 EXPOs.

MHCA Groundbreaker - WORKSAFELY™

Groundbreaker is the official publication of the Heavy Construction Association. The WORKSAFELY™ section of Groundbreaker highlights the strong safety leadership and impressive safety culture of the heavy construction industry. The WORKSAFELY™ section features industry safety leaders and champions, promotes the WORKSAFELY™ program and services, captures construction project best management practices and industry partnerships. It features information on new regulations, codes and standards that impact our industry and showcases the WORKSAFELY™ team, and all companies that achieve the prestigious COR™ Certification.

"This year, 48 companies have become COR™ certified that brings the total of COR™ Certified companies to 301."

Partnerships to enhance the Safety Culture in Manitoba

Safe Roads – WORKSAFELY™ is a supporter and regular contributor to the SAFE Roads campaign, a stakeholders group whose mandate is to advocate safety for workers and parties who work in construction zones or on roadway right of ways, including emergency responders, fire and ambulance.

Winter Roads - To ensure our training and certification programs meet or exceed national Winter Road Construction standards, WORKSAFELY™ keeps current on Manitoba Infrastructure and Transportation (MIT) Winter Road Construction standards and delivers training and COR certifications for first nation contractors and communities.

WCB SAFE WORK Manitoba - WORKSAFELY™ participated in SAFE WORK Manitoba safety summit meetings. These meetings were held under the mandate of the new Chief Operating Officer to collaborate on new ways, methods and initiative to help other safety associations lead safety within their specific sector.

WORKSAFELY COR™ Meetings

In 2014, WORKSAFELY™ hosted two COR™ meetings for industry. Our COR™ meetings are used to inform industry of new regulations, codes and standards that impact their safety programs, and help launch and introduce new training and education courses and campaigns that industry may adopt to enhance their safety programs and workplace cultures.

At our October meeting, WORKSAFELY™ introduced Site Docs, a digital workplace safety management platform. Our goal is to offer industry new, programs, initiative and services to help build efficiencies within their safety programs. The Chair of the WORKSAFELY™ Advisory Committee is Barry Arnason, Arnason Industries, who is instrumental in providing support, leadership and guidance for the WORKSAFELY™ program's continued success.

Measures of Success

- » Commencing early 2015 begin delivering in partnership with the Manitoba Construction Sector Council (MCSC) and the Manitoba Institute of Trade & Technology (MITT) entry labourer, skilled labourer and heavy equipment operator certification programs to help train new and existing employees to supply the shortages faced by our industry
- » Continue in partnership with the WCB and SAFE Work Manitoba to deliver excellent safety services through our WORKSAFELY™ Program whose COR™/SECOR Certification continues to result in reduced claims frequency, severity and duration resulting in consistently declining WCB premiums
- » Continue to provide for safety, education and related training at EXPO North (Thompson in February 2015) and EXPO South (Winnipeg in March 2015) to those in our workforce to fill training needs and gaps
- » Research and strategize a value-add paperless programs for clients to support continued growth
- » E-learning platforms to ready clients for certification, and bring efficiencies to in-house operations
- » WORKSAFELY™ is offering new training, and new educational programs are in development
- » WORKSAFELY™ engaged stakeholders and members to understand and respond to needs
- » WORKSAFELY™ is seen and recognized as the Training leader, Province-wide





Year in Review: NEW MHCA MEMBERS

| | |
|------------------------------------|---|
| A & R Concrete Pumping Ltd. | NuVision Commodities Inc. |
| A & R Overwater Ent. | Orbanski Construction Ltd. |
| AAE Tech Services Inc. | PCL Constructors Canada Ltd. |
| Acklands-Grainger | Pitblado Law |
| AllWest Group | Playgreen Development Corporation |
| B & B Landscape & Cartage Inc. | Pro-Grade Ltd. |
| Big Equipment Safety Inc. | RBP Trucking & Skidsteer |
| Blue Star Construction | Signal Industries (1998) Manitoba Ltd. |
| Carberry International Inc. | Scotiabank Commercial Banking |
| Fort Distributors Ltd. | SNC - Lavalin Inc. |
| G.B. Equipments Inc. | Steinbach Hydrovac |
| Gem Industries Ltd. | Terrafirma Equipment Sales & Rentals Inc. |
| Gerrard Metal Processors Ltd. | Wanless Geo-Point Solutions Inc. |
| Guscott Backhoe & Trucking Ltd. | Wildcard Excavation Inc. |
| Horizon Earthworks Ltd. | |
| Hydro-Flo Municipal Utilites | |
| ISCO Industries Inc. | |
| Ken Stephanow Trucking | |
| Korpan Tractor | |
| Kevin's Concrete Pumping Ltd. | |
| Lawson Consulting & Surveying Ltd. | |
| Lawson Sales | |
| Meseyton Construction | |
| Metal Supermarkets Winnipeg | |
| MNP Corporate Finance Inc. | |



Year in Review: COR™/SECOR CERTIFIED COMPANIES

| | |
|--|---|
| Aabacus Welding Inc. | Steinbach Hydro Vac Ltd. |
| Aquajet Canada Inc. | Summit Pipelines Services ULC |
| Bochurka Bros. (1979) Ltd. | TREK Geotechnical Inc. |
| B-Sharp Excavating Inc. | Western Concrete Products 6110231 Manitoba Ltd. |
| CD Oilwell Servicing Ltd. | B&B Schmidtke Trucking (2010) Ltd. |
| Cement Works Inc. | Barren Lands Construction Co. Ltd. |
| Charles Bednar Investments Ltd. | D&D McCaughan & Son Ltd. |
| Collet Transport Inc. | Dennis Friesen |
| DJN Services Ltd. | Eye Level Services Ltd. |
| Down Under Excavating Ltd. | H.M. Navid Ltd. |
| Friesen Hauling and Excavating Inc. | JC Lavich Construction 2010 Ltd. |
| Garden Hill First Nation | Johannesson Trucking and Excavation Ltd. |
| Great Plains Rail Contractors Inc. | Kerry's Cottage Lifting & Leveling Ltd. |
| Hazmasters/New Heights Industries Inc. | Lakeside Excavating |
| Kevin's Concrete Pumping Ltd. | Matheson Island Community Council |
| King's Septic & Portable Toilet Service Inc. | McTaggart Equipment Co. Ltd. |
| Knysh Construction Ltd. | Mnassen Construction |
| Letch Inspection Inc. | Perfanick Enterprises Ltd. |
| Mazergroup Ltd. | SEG Enterprises Ltd. |
| McMunn & Yates Building Supplies Ltd. | T&B Adventures Ltd. |
| Metro Piling Ltd. | Terry Lavallee Construction Ltd. |
| Multicrete Sytems Inc. | |
| Precision Land Solutions Inc. | |
| Pro Star HDD | |
| Rempel Excavating | |
| Rural Municipality of Portage la Prairie | |



Fiscal & Organization Accountability

The goal within the MHCA's **Annual and Three Year Strategic Plan**:

That the MHCA ensures:

- *Financial sustainability of the entire organization*
- *Provide adequate Human Resources and staff development*
- *Rationalize Information Technology requirements*
- *Provide accommodations*

- » MHCA ensures that Fiscal and Organization accountability remain the first agenda items addressed at Executive and Board meetings
 - Support sound business, principled decisions
- » MHCA's Budget discussions at Board and Executive meetings are evidence-based
- » MHCA continues to focus on accountability and fiscal stewardship for the WORKSAFELY™ budget
- » MHCA works to ensure that annual revenue targets are met, in order to deliver required fundraising to support project budgets



Priorities & Goals for 2015

As your industry voice, the MHCA will continue to press governments, the general public and media, of the imperatives of strategic and sustained infrastructure investment and its linkages to continued economic growth, and improved quality of life outcomes. A strong economy creates jobs, fueling revenues to government with which to improve our quality of life and fund social programs.

Consistent with the above, what follows are the **MHCA strategic areas of priority engagement and focus for the MHCA in 2015:**

Pressing the provincial and municipal governments to adopt and implement a four point *Municipal Infrastructure Funding Strategy*:

First ...Adopt six organizing principles to underpin steps going forward. They are:

- A **permanent** infrastructure investment plan unlike our 'permanent' investment in healthcare, education, and public safety. Infrastructure investment is our economic and social healthcare program.
- **Focus on economic growth** investments as a matter of first priority, without ignoring key assets that already enable or support economic activity but require upgrading.
- **Innovation** - embrace it in design, construction, maintenance and rehabilitation so that it becomes part of the design challenge (and opportunity) landscape, to stretch the service life and reduce life cycle maintenance costs of our infrastructure investments.
- **Harness partnerships** with the private sector to benefit by its product development and service delivery skills; the engine of innovation, growth, jobs, prosperity and taxes to government.
- **Transparently dedicate revenues stream** preferably growth taxes to these purposes. Existing municipal revenues streams, even coupled with efficiency gains, are inadequate to the tasks at hand.
- **Ensure mandatory periodic transparent public reviews**, to account for expenditures, enabling experience based adjustment for the future, providing the public security and ensuring public sector investment purpose, discipline, transparency and accountability.

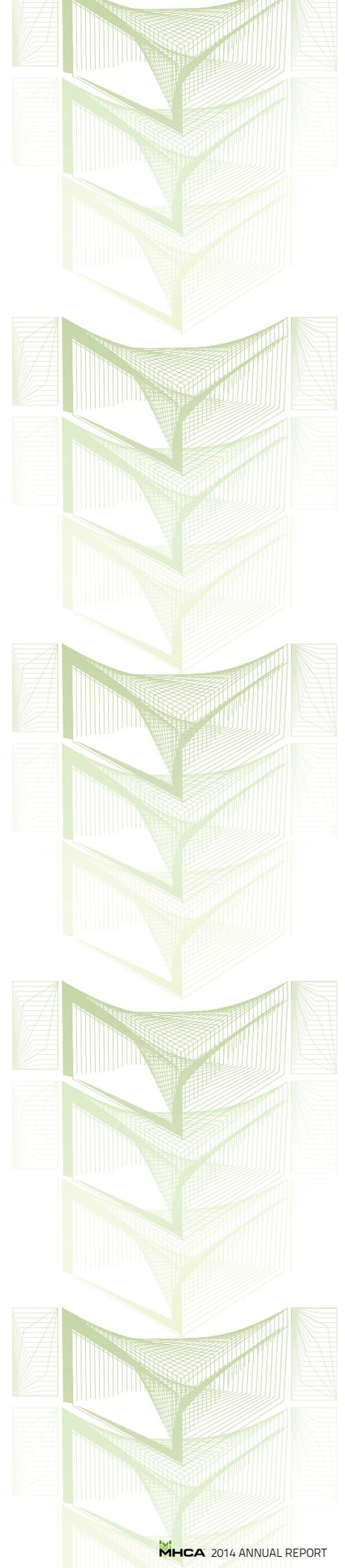
Second ...Implement the 2011 Infrastructure Funding Council (IFC) Report recommendations in those areas within municipal government competence. The IFC effort chaired by our president, written for Winnipeg and the Association of Manitoba Municipalities (AMM), continues to be current and relevant to decisions municipalities should be making.

Third ...Build upon the '*Dedicated Regional and Residential Streets Reserve Accounts*' strategy adopted by Winnipeg City Council. These reflect the principles of transparently dedicated revenue streams with which to begin incrementally addressing the almost \$8 billion infrastructure investment deficit facing Winnipeg.

Fourth ...Given the inadequate access to revenue streams for municipalities with which to address the infrastructure deficit, petition the Premier of Manitoba to strike the task force recommended in the IFC Report. Its mandate would be to review the fiscal sharing arrangements between municipalities and the province and recommend a balanced and responsibly shared Manitoba Municipal Infrastructure Funding Agreement.

Of supporting relevance are the following areas of strategic priority attention:

- Work with new Mayors in Brandon and Winnipeg on the implementation of sound infrastructure investment strategies and practices
- Collaborate with key stakeholders related to infrastructure investment strategies including: Manitoba Chambers of Commerce, The Winnipeg Chamber of Commerce, the Manitoba Business Council, and the Association of Manitoba Municipalities
- Continue to support the growth and development of CentrePort Canada, Canada's first inland port and multi-modal facility
- Advance regional economic growth and infrastructure strategies to foster growth opportunities for Manitoba, Western Canada, and Canada as a whole
- Work collaboratively with the Workers Compensations Board and SAFE Work Manitoba to implement efficient and cost effective COR™/SECOR
- Develop career path education and training for new and existing workforce in collaboration with the Manitoba Construction Sector Council and the Manitoba Institute for Trades and Technology
- Provide safety, education and related training with:
EXPO North - in Thompson, MB, from February 24-26, 2015 - and
EXPO South - in Winnipeg, MB, from March 24-26, 2015
- Contribute to regional and national policy, and influence, through proactive participation with the Western Canadian Roadbuilders & Heavy Construction Association and the Canadian Construction Association
- Work strategically to advance and grow MHCA's Membership base, continuing to provide solid value through membership benefits and valuable member-focused MHCA events
- Continue opportunities to facilitate business growth through our mix 'n mingle events, networking opportunities and our media platforms including the *Equipment Rental Rates & Membership Directory*, the *Groundbreaker* (our quarterly magazine), the *Heavy News Weekly* (our weekly newsletter) and our website
- Influence public opinion, shaping attitudes to support strategic and sustained investments in infrastructure
- Respect the stated priorities of the MHCA Strategic Plan to expand the 'Groundbreaking' presence, profile and impact of the MHCA
- Collaborate with the Association of Manitoba Municipalities to promote WORKSAFELY™ COR, and to implement IFC (Infrastructure Funding Council) recommendations





Year in Review: RRC BURSARIES

MHCA is proud to congratulate **Zach Zimmerman** as the *Construction Management Entrance Award* winner for 2014.

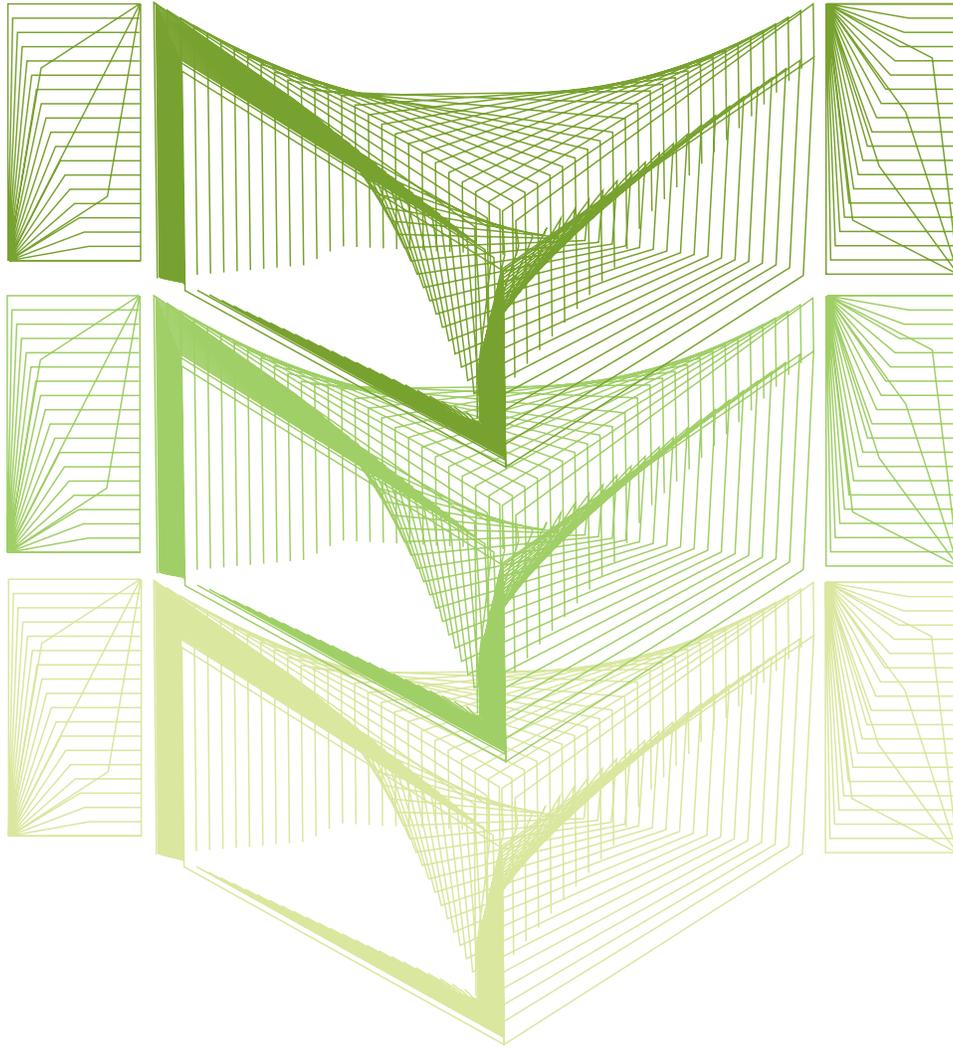
Established by the Manitoba Heavy Construction Association with donations from Association Members to support students entering the Construction Management Degree Program.

MHCA is also proud to congratulate **Julia Vossen** as the *MHCA Cornerstone Award* winner for 2014.

The MHCA has established the MHCA Cornerstone Award to recognize its past Board Chairs who since 1945 have, in assuming the leadership roles expected of a Board Chair, laid the cornerstone foundations upon which the MHCA has been built.

It is upon this cornerstone foundation that the MHCA has been able to make and strives to continue to make, constructive contributions in the development and evolution of public policy at the provincial, regional and national levels. This award is presented annually by the current Chair of the Manitoba Heavy Construction Association (MHCA).





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